

Introducing The CIO Partnership

Technology Expertise for Business Advantage

“Bringing in The CIO Partnership was the best move we could have made. Their expertise and access to world-class resources saved our business from making costly mistakes with our IT. I cannot rate them highly enough.”



IT Challenges Facing Today's Businesses

According to research published by leading independent analysts, IT has become fundamental to all organisations in addressing regulatory compliance, delivering bottom line efficiencies, and driving business growth.

The challenge for the IT Leader is to acquire and deploy appropriate technologies and services with the help of skilled resources and key partners to achieve these significant objectives. IT is no longer just about computers, networks, hardware and software.

Today's CIO has a near impossible task of having to keep abreast of ever changing technologies, legislation and business demands, managing both internal and external resources to deliver the improved business performance crucial for business survival.

With the above in mind you need to think carefully about your current IT investments and delivery capability, and consider the following questions in your business.

- Are you really maximizing the financial returns on your IT investment? If not, why not?
- Do you have all the specific skills, knowledge and expertise to determine with confidence how best to apply future IT investments to maximise the benefits to your business?
- Are you fully confident that your current CIO or IT Management team can successfully align your IT to enable your strategic business goals to be achieved? Do they have a track record of success in your business?
- Are the relationships between your IT and business teams conducive to your future business success?

The CIO Partnership Limited

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How The CIO Partnership can help?

The CIO Partnership is an independent professional services organisation comprising very high calibre executive level practitioners who can transform your people, your systems, and your business to enhance stakeholder confidence and achieve business success.

Our seasoned partners are available 'on tap' to work with you to deliver results quickly and at an affordable price.

We have deep experience in all aspects of business transformational change, are used to operating at board level, and are absolutely focused on delivering client value. We, therefore, aim to deliver rapid results.

We achieve this with a well proven approach that covers:

- A review of your IT operation and business processes to identify deficiencies or risks to your business strategy.
- Planning what needs changing, and how best it can be achieved.
- Hands-on implementation of the required changes.
- Skills and knowledge transfer from our specialists to develop your team and your business.

The CIO Partnership Difference

The CIO Partnership differentiates itself by providing practitioner based professional services. All our CIO partners have years of practical experience as a CIO, many in your business sector. Importantly, the partner you meet before you select our services is the person who will actually deliver them, managing other specialists as needed.



We can provide:

- High calibre CIOs, typically with a minimum of 20 years specialist industry experience.
- Top grade technologists with specialist skills in key areas such as enterprise networking or security.
- Short or long term assignments, part or full time, providing the expertise when and how required.
- Skills transfer, coaching, and development of your senior IT team.

By bringing together our unique blend of management experience, industry knowledge and technology expertise, we maximise the business advantage for your organisation. We are passionate about driving business value through innovation and sharing IT best practices through our core principles:

- Business Value** At The CIO Partnership, we believe that Information Technology must deliver business value rather than technical sophistication. We can help to choose the right solutions, implement them correctly and make sure they are fit for purpose, delivering the business results.
- Simplicity** We believe in clear speaking using business language, not jargon.
- Strategic Vision** We make it our responsibility to understand you and your business to ensure that the solutions we provide are tailored to meet your unique needs and challenges, not just for the short-term, but to embrace your longer term needs.
- Usability** We look at technology to help your people do their jobs better and easier.
- Teamwork** We are committed to your success. Superior customer service our hallmark.
- Skills transfer** Working with The CIO Partnership, you will enjoy the latest services, technology and developments in the industry. Unlike other service providers, we aim to transfer our skills and knowledge to your team rather than continually strive to sell you more consultancy.

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